# *Investing in the*

# **Digital Health Revolution**

## An Investor Briefing for ActionGrid

This document outlines how ActionGrid, through its flagship platform DrGuido, is not merely participating in the HealthTech market—it is redefining it. Our mission is to radically transform the patient-healthcare interaction, shifting from a reactive, fragmented model to a proactive, personalized, and deeply empathetic experience orchestrated by artificial intelligence.

#### The Problem:

A Disconnected Healthcare System. The Opportunity: A Multi-Billion Dollar Market.

Today's healthcare sector, despite its pockets of excellence, suffers from systemic inefficiencies: patients often feel isolated, information is difficult to interpret, and access to expert advice is slow and costly. **Generative AI is the key technology to bridge this gap.** ActionGrid is positioned at the heart of this transformation with DrGuido, a platform engineered to become the operating system for personal health.

# **Our Evolutionary Path:**

#### From Concept to Ecosystem

Our vision is built on a field-proven strategic and technological evolution:

- 2024 The Pioneer (DrGuido 1.0): We began with a pioneering project that validated our foundational thesis: an AI can engage with patients in an empathetic and structured manner. While limited in scope, this crucial first step demonstrated the potential and allowed us to gather essential data.
- 2025 The Breakthrough (DrGuido 2.0): We transformed the prototype into an advanced, scalable, and market-ready Al ecosystem. By introducing Al Agents and custom APIs, we launched a clear dual-track strategy (B2C and

B2B), building the technological and commercial foundations that support our current success.

#### The Current Solution:

#### **DrGuido, The Patient-Centric Al Ecosystem**

This journey has enabled us to offer a mature AI ecosystem today, with a validated, dual go-to-market strategy:

- **Direct-to-Consumer (B2C):** A mobile application that serves as the patient's central health hub, offering clinical history management, continuous monitoring, and a direct, intuitive interface with their personal "AI Doctor."
- Business-to-Business (B2B): A customizable API infrastructure that allows clinics, insurance providers, and pharmaceutical companies to integrate our powerful AI into their services, creating new value streams and enhancing operational efficiency.

Our competitive advantage lies not in a single AI model, but in our unique ability to **orchestrate an ecosystem of specialized AI agents**. By leveraging cutting-edge technologies like Google Vertex AI, we ensure a platform that is scalable, secure, and compliant with the most stringent regulations (e.g., AI Act, GDPR).

# The 2026 Revolution (DrGuido 3.0):

### From Information to Intelligent Care

The next evolution of DrGuido will mark our definitive market consolidation. Our proprietary LLM, specifically trained on the empathetic doctor-patient relationship, will not be a single, omniscient intelligence. Instead, it will act as an **intelligent orchestrator**, capable of querying an ecosystem of ultra-specialized AI models to provide the patient with the best possible answer.

Our competitive moat will be built on this orchestration capability. While we will leverage state-of-the-art "Google-made" models, our unique value will be the ability to seamlessly integrate them into a coherent, empathetic, and secure user experience.

Consider the example of TxGemma, Google's model for pharmaceutical analysis. In

#### practice:

- 1. A patient needs to understand complex therapeutic options.
- 2. DrGuido queries TxGemma in the background to analyze advanced pharmaceutical data (e.g., drug efficacy, potential toxicity, interactions).
- Our proprietary LLM then "translates" this complex scientific analysis into clear language, contextualized to the patient's clinical history and delivered with a reassuring tone.

But the vision is much broader. Our AI Doctor will command a team of "digital specialists" to offer an unprecedented suite of services:

- For analyzing medical reports and understanding clinical history, DrGuido will orchestrate models like Med-PaLM 2, Google's medical knowledge base that reasons at an expert physician level.
- For diagnostic dialogue, it will rely on systems like AMIE, designed to conduct empathetic conversations that guide users in identifying symptoms, much like a human doctor would.
- For an opinion on medical images, it can query specialized imaging models capable of analyzing X-rays or dermatological images to highlight potential areas of concern.

We are effectively **democratizing access to an entire panel of medical specialists**, making their expertise understandable, immediately available, and actionable for anyone, at any time.

# The Ultimate Vision:

#### The Personal AI Doctor

ActionGrid's ultimate goal is to deliver a personal AI doctor to every individual.

Imagine a 24/7 health consultant that not only has a deep understanding of your clinical history but also integrates real-time data from your wearable devices, analyzes medical documents, and incorporates the latest global scientific breakthroughs. It is an entity capable of guiding you on a proactive care journey—suggesting tests, interpreting results, and facilitating contact with human specialists only when truly necessary.

This is not an incremental improvement. **It is a paradigm shift.** The DrGuido personal Al doctor will surpass the traditional general practitioner in terms of availability,

breadth of data analysis, and personalization of care.

Investing in ActionGrid today means funding the construction of the infrastructure that will define the future of personalized medicine for generations to come.

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